

SOLD

Why you need a **REALTOR** who helps **SENIORS**

Your home is your biggest asset. You need a reliable professional you can count on throughout the selling process. I have invested in education in all facets related to seniors selling their long held family home.

I will guide you in downsizing & decluttering, making necessary repairs and light updates, and be there for you or your designated representative through the entire process.

I have a network of service providers to help prepare your home, so we can sell your property at the best price, with the least inconvenience, in the shortest time frame.

I believe in compassion, patience and respect when interacting with my clients. My goal is to reduce the anxiety of moving.

Kirsten Sharpe,
the **REALTOR** for **SENIORS™**

*What do we live for, if not to make
life less difficult for each other?*

George Eliot



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Kirsten Sharpe
MANAGING BROKER,
OWNER

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the
REALTOR for **SENIORS™**

Over the age of 50?
Need to sell your home?
Don't know where to start?

LET ME HELP
574.339.7959



Kirsten Sharpe
MANAGING BROKER,
OWNER



PRICING STRATEGY ADVISOR

Pricing Strategy Advisor



Senior Real Estate Specialist



Seller Representative Specialist



Accredited Buyer's Representative

Selling your house at any age

can cause anxiety. Every situation is unique. I will listen to your goals and challenges, so I can best guide you on this journey. Below are topics we will discuss, so you know where to start and what to expect.

HOW TO DOWNSIZE

Are you unsure of what to do with the items you have accumulated? Not knowing what to do with furniture, collectibles, clothes and books, causes emotional and physical stress. I will guide you in downsizing & decluttering, so you can decide between selling items of worth and donating, gifting or discarding the remainder.

REPAIR, REPLACE or REMODEL?

Let's sell your house at the best price without a costly investment. We'll talk about the difference between making repairs and a remodel (which is usually not needed, as long as the house is priced according to its condition). Together, we will discuss how to present your home in the best possible manner, in line with your budget and goals.



THE SELLING PROCESS

I will guide you through all the steps of the selling process. We will start with the Listing Agreement, Seller's Disclosures, and my assertive marketing plan. This is followed by receiving and responding to offers, the buyer's inspections, the negotiation of repairs, and ultimately a successful closing.



MY CLIENTS INCLUDE

- Anyone who owns their house, villa or condo in Indiana
- Houses in estates, trusts and wills
- Adult children of homeowners (for example, if parents are in memory care and an individual has Power of Attorney)
- Homeowners under legal guardianship
- Vacant homes
- I can also help you buy your next dream home: upsize, downsize or rightsize



MY COMMITMENT TO YOU & OUR COMMUNITY

Through my knowledge of the Michiana area, I can share options for Villas & Condos, Independent & Assisted Living, Group Homes for Seniors, and Memory Care Communities. I also give presentations to educate our community on **How to Declutter to Downsize**.

WHAT CLIENTS SAY

Where do I begin to thank you for your dedication to selling my house. I'll be forever grateful for all of your guidance on everything.
from Sue

Kirsten was a dream to work with. She elegantly handled communicating with us (located in three different geographical locations around the country) on how to prepare and showcase our property. She was always available to have an extra chat even on the weekends whenever we had questions or concerns.
from McKenna

Kirsten has been the best real estate agent I have ever met. She gives you her full attention, guides you along the way, and always has your best interests in mind.
from Mary Jane

She's kind, super duper smart, and so attentive to the needs of each specific member of the family. We'd recommend her a hundred times over.
from Arin & Dan